

# Snipe Bulletin™

Official newsletter of the Snipe Class International Racing Association



Volume 21, Spring 2006



# Making Your Snipe Fly!

## 1st-Worlds, 1st-US Nationals & 1st-North Americans

At Quantum, we work hard to consistently develop and produce winning Snipe sails. This years results show our efforts are continuing to succeed. Long time customer, Augie Diaz flew Quantum Sails once again to win his second Snipe World Championship, and we were glad we could do our part. For Augie Diaz's latest interview, George Szabo's newest tuning tips, a description of our latest sail developments, and more, visit [www.quantumsails.com/snipe](http://www.quantumsails.com/snipe). Let us help you get your Snipe flying today.

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## Snipe Bulletin

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## In This Issue...

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How I Rigged My Snipe...  
UK Winter Report

### Reports & Calendar

2006 Membership Numbers  
2006 Racing Calendar  
Promotion Report  
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SCIRA Rules Change

**The Count:** 25 numbers have been issued since the last issue; Chile 2; USA 2; Brazil 2, and 19 to two builders.

**Numbered Snipes:** 30488

**Chartered Fleets:** 880

### New Fleets:

**878: Buzios, Brazil**

Pedro Bulhoes Carvalho da Fonseca:  
pbrf@bulhoes.com.br

**879: Valle de Bravo, Mexico**

Jorge Murrieta: velerisa@yahoo.com.mx

**880: Kvarner, Croatia**

Bojan Grego: grego-jachting@ri.htnet.hr

**Cover photo:** Norwegian junior sailors Taja Zaikova and Anette Melsom Myhre of Asker Seilforening enjoy a brisk fall day on the fjord.

Photo: Seilas/Axel Nissen-Lie

For more photos by Axel, go to  
[www.http://seilas.gotdns.com:80/Snipe](http://www.seilas.gotdns.com:80/Snipe)



### Next Issue deadline:

June 1

## From the Commodore....

### Robert Dunkley

#### What is it like being on the Board of Governors ?

Often I am asked this question. If you enjoy sailing Snipes and don't mind putting in a bit time administratively, being on the SCIRA Board of Governors can be very rewarding, interesting and actually fun. I say this because of the many different people we meet and the kinds of discussions we have as a result of being on the Board. What also helps with the enjoyment factor is being involved with a group of Board members who are very talented and get along well. We don't see each other very often, if at all, but a closeness and mutual respect has developed over time mainly through the many e-mails we bombard each other with each week. Of course, when it comes to the day to day administration of the class this is handled by our Executive Director, Jerelyn Biehl who has always done a wonderful job, knows so much about the Class and is always there to assist the Board members and others in whatever is needed. So she gets to do most of the work as we listen and debate with SCIRA members and among ourselves issues that are important to the class. As a team comprised of people in different parts of the world, I am always amazed that we can work together as effectively as we do. I don't know how they did it in the days before the internet.

#### Promotion of the Class and Planning for the Future

Your Board of Governors continues to be concerned about growth of the Class internationally. Over the last few years even though we have increased the number of countries in which we are active (29 to date) overall growth has been leveling off and in some countries the number of members has decreased, for example in USA and Japan. Over the last few years action taken by the Committee has been to develop a membership database system that would help monitor growth and membership activity, promote the Class to junior sailors, encourage the National Secretaries and Fleet Captains globally to be more involved with promotion of the Class within their areas, and most recently, gain greater acceptance and recognition by ISAF. All of these steps are still very important to the health of the Class and continue to be actively worked on. With this said we certainly recognize the efforts of our National

Secretaries and Fleet Captains and at this time express our appreciation for all you have done and are doing. You are the ones in the best position to help build our fleets. And with this year being our 75th Anniversary, we are sure you will be taking advantage of this to broadcast the SCIRA name and entice others to join our Class of "Serious Sailing, Serious Fun". We are all looking forward to our Special Snipe Day (May 20) being a great success.

There are two committees which are involved in helping promote and build the Class. These are the Promotions Committee, headed by Vice Commodore, Pedro Garra and The Junior Committee, headed by Giovanni Galeotti. Their objectives are:

#### Promotions Committee

To arrange and coordinate the SNIPE DAY which we have each year but this year as an extra special day of celebration of our 75th Anniversary around the world and to procure suitable items that can be sold to Class members and others in commemoration of our 75th Anniversary. (This is really a class promotional event started a number of years ago by Past Commodore Jimmie Lowe and an event we believe is important to hold each year).

To develop an international sponsorship program which will involve major hotel, shipping, airline and liquor companies supporting our events and discounting to us for which, in return we promote their companies on our website, in any of our publications and at our events.

To develop an even closer relationship with ISAF which we regard important if we are to gain greater recognition and acceptance by them and other regional sports federations. Brainard Cooper is currently our ISAF Representative and has been working hard to ensure key members of ISAF are well aware of how prominent our Class is internationally.

#### Junior Sailing Committee

To promote junior sailing around the world and assist with the planning and running of the Junior Snipe World Championships. In addition to this, the Long Range Planning Committee is looking at possible changes to the design and/or rig of the Snipe that would make it even more attractive for juniors to sail.

*continued on page 5*



# Rules Changes for 2006

==SCIRA Rule Changes as passed by the Board of Governors. These rules go into effect immediately.

From Giorgio Brezich  
Chairman, Int. Rules Committee

I take this opportunity to make some short comments on the new rules approved by Board of Governors as a result of ballots recently called by our Commodores Motta and Dunkley.

## TIME LIMIT

The newest version doesn't change the target duration of 60-75 minutes or the intent of sailing more races. The Time Limit of 2 hours allows the Race Committee the power to stop a regatta that could last to infinity.

### **Time Limit**

12. The time limit for the first boat to complete the first lap is 40 minutes from the start.

12.1 The time limit for the first boat to finish the race shall be 1 hour, 30 minutes.

12.2. Any boat failing to finish within 30 minutes after the first boats sails the course and finishes or failing to finish within 2 hours from the start, whichever is shorter, shall be scored TLE.

### **February 1, 2006**

## DNF

As for TLE a boat not finishing the regatta will be scored 1 point more than the last finishing boat.

This is an important change as a boat not completing a race due to abandon or due to a time limit expiration are scored in the same way. The rule was amended as result of the experience matured in South Florida where this experimental rule worked properly. The change will influence the scoring especially in case of heavy or light conditions when the number of finishing boats could be poor.

SCIRA Scoring

**“SCIRA Low Point scoring system be amended to “DNF equals 1 more point than the last boat to finish.” November 2005**

## MEMBERSHIP CARD

Nothing has changed but the enforcement that entrants, skipper and crew, to major championships (nationals and international) shall be SCIRA Members and show the appropriate membership card at registration. The reason of this new rule is due to the experience had in past at major championship where it was very difficult to verify the membership position of sailors.

## MDS on SCIRA Office files

Also in this case nothing is new just an enforcement of the prescription that the SCIRA Office must have the MDS on file to have control that all entrant boats are registered and eligible to compete.

## WOMEN'S WORLDS

Just a small amendment on the number of drop race/s due to a printing error existing in the current Rule Book.

The correct number of drops is:

—up to 5 races no drop

—from 6 to 8 races one drop

—from 9 to 11 races two drops.

## **Roy Yamaguchi Women's World Championship**

Nine or eleven races, depending on local conditions, of the official SCIRA courses published in the current Rulebook or the SCIRA Official Web Site ([www.snipe.org](http://www.snipe.org)). Races shall be managed to last approximately 60-75 minutes.

A different time used to complete the race will not be grounds for protest. If six to eight races are completed, the worst race shall be dropped, including a disqualification, if allowed by the SCIRA Official Scoring System. If nine to eleven races are completed, the worst 2 races shall be dropped, including a disqualification, if allowed by the SCIRA Official Scoring System. If five or fewer races are completed, all shall be counted.

**February 2006**

## **Membership Committee:**

Reminder: effective January 1, 2006, current SCIRA-issued membership cards must now be presented to register for all championship regattas from the National Championships up to the World Championships. The Class-approved Notice of Race template, the Sailing Instruction template, and the Rules for Conducting Championship Regattas have all been amended to incorporate this new registration rule. Renew your SCIRA membership NOW so that you will be certain to receive your SCIRA-issued membership card before the registration period ends for your next championship regatta.

### Finance

**Chairman** Ben Van Cauwenbergh, Belgium

**Treasurer** David Odell, USA

### Promotion

**Chairman** Pedro Garra, Uruguay

**Members** Kai Saarelho, Finland

Claudio Ciufo, Italy

Elizabeth Crouch

Commodore Jiro Yamamoto, Japan

Zbigniew Rakocy

### Juniors

**Chairman** Giovanni Galeotti, Belgium

**Members** Don Bedford, USA

Cristian Noe, Argentina/Chile

## **2006 Committees**

### Long Range Planning Committee

**Chairman** Jimmie Lowe, Bahamas

**Members** Henrique Motta, Brazil

Akibumi Shinoda, Japan

Giorgio Brezich, Italy

Jerry Thompson, USA

### Membership Committee

**Chairman** Cliff Browning, USA

**Members** Mariana de Isaza, Colombia

Stefano Longhi, Italy

Fernando Tajuelo Gil



## From the Commodore.....

*continued from page 3*

### Planning our Future

Planning our future on an international basis becomes more and more important as our Class continues to expand into more countries and we work towards growing in numbers. Our organization is becoming more complex and as a result, it has become more of a challenge to manage and effectively plan for the future. Our Long Range Planning Committee, headed by Jimmie Lowe and comprised of four other Past Commodores has agreed to serve for two years to create a program to assess and plan for the future of our Class and to ensure continuity. They will not only look to the past foundations that brought SCIRA to 2006 (its 75th anniversary) but will look forward to the future and how to keep SCIRA strong and moving towards our next 75 years. As an initial step in this, the committee will be looking at a way of restructuring the SCIRA Board so that it can conduct business and complete projects in a more efficient and effective manner. This should also help in the long run with the further development of our Class.

### Our Financial Position

David Odell, our Treasurer, recently completed the preparation of our financial statements for December 31, 2005 and a review of operations for the year then ended. I am pleased to say that our performance for the year was very much on plan. David's overall

view is that SCIRA International continues to be in good, though not great, financial condition. His main concern is that the level of our cash position has traditionally been too low in comparison to our normal annual expenses. He believes we should substantially increase this. We intend to review this during the course of the year.

### A Few Interesting Items on the Promotional Side

Here are a few items that have recently surfaced which I think are of interest to the Class:

New proposed masters events (see Calendar for dates)–

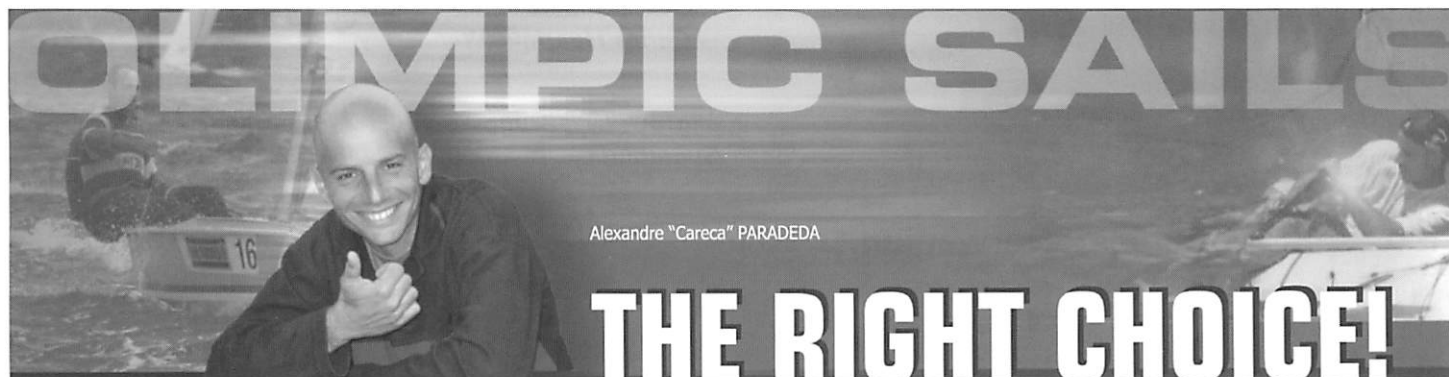
- Valencia's European Masters Cup (open to all)
- Europe (open to all, proposed to begin in 2007)
- Snipe Jubilee: Norway (open to all in celebration of our 75th, in 2007)

Great Promotional ideas, outlined in this issue by the Promotions Committee.

Overall, SCIRA is in good shape. Your committee continues to work towards expanding the Class with your help and preparing it for the future.

See you on the water!

**Robert Dunkley**  
Commodore



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### New Jib for 2006: model AR-3

The target of our designers was to achieve an easier to set and all-round sail. The shape of the new jib derives from our previous AR2, but it has a slightly different geometry; it is wider, the exit angles are flatter, whilst the entries are slightly fuller. This makes the jib easier to trim and more "forgiving", asking less concentration from the helmsman on the upwind legs whilst the wider surface area gives a little more driving force downwind. These two factors help you to increase the overall performance during the race.

TIP: The AR3 needs lower tension than the AR2-F to get the best performances. In flat sea you could go up a little with the tension to achieve a better pointing angle.



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## Bethlem/Bianchi Reign as 2006 Brazilian Champions

The clube YCSA (Yate Club Santo Amaro) that hosted the Brazilian Championship is well known for promoting sailing and forming good sailors, but for many reasons they have not hosted a Snipe National Championship.

Mario Sacconi, Gerson Nanni, and I decided that it was time to turn this page and once again bring the club to its foundation and main purpose...that is sailing.

The infrastructure is excellent, if you consider there are rooms and apartments for more than 60 sailors, a new warehouse for the boats was just completed, the level of the lake was good (had been low for the last five years), restaurant is nice and beer is cold, so we had perfect conditions to host a successful championship.

There were 69 entries, many more than the average of 50 of the last years. Weather was perfect, around 25 to 35°C and wind between 5 and 13 knots every day.

Fernando Garrafa and many volunteers from the club collaborated for the success of the event, measuring all boats and sails. We used software developed by my crew Richard Zietemann to measure the inertia and this contributed to accelerating the measurement.



At first there was some concern from a few sailors about the start with so many boats, but I did not want to split the fleet in two because, in my opinion, it is much more fun to race all together. In the end, everyone enjoyed the Championship.

Many races started at the first attempt and most of them at the second. This as a result of the good job did by the R.C. captained by Claudio Buckup and also because there was just one discard for the 8 races scheduled, making all sailors to pay attention not to be premature starters.

The races were very competitive due to the shifty conditions and many good sailors we always around each other. Bruno Bethlem, back sailing with Dante Bianchi, had the lead for the most of the regatta, but myself, Xandi, Alexandre Tinoco and Marcelo Bellotti were following him closely.

In the last race there were five boats that could win the regatta and Bruno confirmed his lead finishing 4th in the race.

Everyday there was free cold beer, water and soft drinks waiting for the sailors. On Wednesday we had pizza and at the prize-giving ceremony a nice dinner, so the social aspect was just as intense as the sailing.

—Carlos Henrique Wanderley

photos by Bruno Schultz: left, launching on Lake Guaraparinga. Below: Bjorn Sunby and Rique Wanderley.



### Excerpts from a Mad Norwegian...

Snipe Bulletin arrived. Drop the letters and newspapers. What's the Snipe news?  
.....next page, page 3: framed notice: 80 snipes on the starting line? In January! Mid Winters, dark and cold and snow shoveling? How about a summer vacation in January? Could I trust Father Christmas? Any one else? Forbidding cost budget? Contact Mario?  
!! Well, that costs nothing... Sao Paulo What and where?

Rent a boat? Find a crew? Low cost air fare? Where to stay? No... I am dreaming. MARIO DISAPPOINTED: has already told about Norwegian competition!!! Oh!!!!!! Can I disappoint him? I must be mad.... Well How about a little madness? I am old enough (=77) for that??? So more emails, many emails. Oh wonder, Mario must get very fed up with all these questions... Boat fixed? Crew fixed OK I'll book tickets. And so: no: boat not fixed... ugh

Patience ... Relief: another boat fixed! Insurance? No need: its cheaper to fix the boat...and besides: its 50+ years since my fist snipe (in Oakville, Can) Heat? 25-32 + C in the shadows... Don't forget hat and sun block. My 18 sun protection was a joke. 60-65 is the solution, should stick even when wet.... (Dry skin is still coming off my legs and ears...)

So I end up on 14 + hour flights, thinking over the South Atlantic: I am really mad...  
12 days later, an even longer flight in northerly direction, how great it is to be a bit mad. Try it you too! Even if you do not get the boat to move as fast as the others. Loads of fun. And such wonderful people. It was like a happy dream.... Already I dream of January 2007 in Rio....

—Bjorn Sundby



## 57th Brazilian Nationals Results - top 25 of 69

<b>Skipper/Crew</b>	<b>Category</b>	<b>Club</b>	<b>Finishes</b>	<b>Total</b>
1. Bruno Bethlem/Dante Bianchi	Sr	ICRJ	2-1-4-(15)-8-3-3-4	24.75
2. Alexandre Tinoco/Mario Tinoco	Sr.	ICRJ	(20)-3-5-3-5-8-5-1	29.75
3. Carlos H. Wanderley/Richard Zietemann	Sr.	YCSA	1-6-12-1-(14)-1-2-9	31.25
4. Alexandre Paradedá/Pedor Tinoco	Sr.	Jang.	3-(69)-1-10-4-15-1-2	35.50
5. Marcelo Bellotti/Eduardo Molina	Sr.	CCC	5-2-(13)-7-9-2-6-6	37.00
6. Eduarco ChapChap/Fernando Bocciarelli	Sr.	YCSA	7-4-6-(14)-2-9-8-7	43.00
7. Luiz Felip Canepa/José Ribeiro Jr.	Sr.	ICRJ	15-8-(17)-5-3-5-9-14	59.00
8. Victor Demaison/Filipe Novello	Sr.	ICRJ	(17)-5-8-13-13-7-10-3	59.00
9. Paulo Santos/Gustavo Queiroz	Master	YCSA	14-15-11-4-(21)-6-7-12	69.00
10. Henrique Haddad/Guiherme Hamelmann	Jr.	ICRJ	13-7-7-12-16-13-(41)-15	83.00
11. Renato Almeida/Rafael Krausz	Sr.	CCSP	8-14-(35)-20-7-10-19-16	94.00
12. Fernando Madureira/Pedro Walter	Sr.	ICRJ	9-20-14-18-18-18-(37)-8	105.00
13. Marcos Pimentel Duarte/Eduardo Neves	Sr.	ICRJ	(72)-16-9-17-20-4-18-25	109.00
14. Ricardo Barbosa/Rogério Furtado	Sr.	YCSA	(72)-18-38-8-12-20-4-17	117.00
15. Arcelio Moreira/Daniel Claro	Sr.	CNC	19-23-27-(34)-15-14-22-5	125.00
16. Alexandre Kuonenbergi/Rodolfo Moniozzi	Sr.	ICB	6-21-24-2-27-25-(30)-23	128.00
17. Alex Juk/Marcelo Lopes	Sr.	ICSC	27-31-26-11-6-(35)-12-22	135.00
18. Johann Felipes/Cassio Rodrigues	Sr.	ICB	10-19-15-19-(69)-17-46-10	136.00
19. Rafael Gagliotti/Henrique Gomes	Sr.	CIR	4-25-36-21-25-(70)-16-13	140.00
20. Alberto Hackerott/João Hackerott	Sr.	YCP	25-13-22-(41)-11-16-25-31	143.00
21. Ricardo Vilas-Boas Rezende/Carlos Filho	Sr.	ICAJU	28-27-2-32-1-41-(72)	144.75
22. Breno Bianchi/Fábio Horta	Sr.	ICRJ	12-22-(73)-6-28-23-36-34	161.00
23. Fábio Bocciarelli/Marina Bocciarelli	Mixed	YCSA	(46)-29-19-9-26-11-38-30	162.00
24. Eduardo Paceco/Mariana Peccicacco	Mixed	YCSA	52-17-3-24-10-22-35-(59)	163.00
25. Marco Flavio/Gabriel Praca	Sr.	ICRJ	33-34-29-31-(43)-24-11-24	186.00





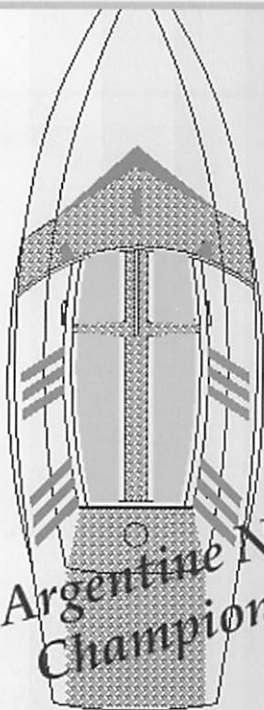
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# Promotion Committee

In the name of the Promotion Committee, I would like to share with you the initiatives that we are working on to promote Snipe Sailing Worldwide.

## 1. Celebration of the Snipe Day on Saturday May 20th.

Following our Commodore's initiative, in our 75th Anniversary we want to make a great World Snipe Day on May 20th. In order to do so, we would like that all NS work with their members in interesting ideas to make that day one in which every Snipe Sailor feel proud of belonging to our Class. Possible activities include regattas with barbecues, parties or prize giving ceremonies showing videos or photos of the Snipe activity in every country. We ask every NS to plan and communicate us the activities that they are planning in order to share with the rest of the world to further motivate the move.

For example, Poland is planning to organize Picnics all across the country to explain the advantages of our class. They will also promote the Snipe among the Cadet class members inviting them to race Snipes that day.

In my region of the world, Uruguay and Argentina have already organized Snipe Festival in San Nicolás (ARG) where both fleets will gather together to race and celebrate during Snipe Day's weekend. As you will read further down, we are strongly promoting this type of regional championships to grow stronger the culture that has always made our class strong.

Jerelyn already sent your National Secretaries the Anniversary Logo. We encourage you to use it to promote the class locally.

## 2. "Raise the flag!" idea from Finland (Story by Reino Suonsilta, Marketing manager, SCIRA Finland)

Have you ever noticed on the weekend regatta, that after a good day of sailing, too many friends disappear just as soon as they have rolled the sails and covered the decks of their Snipes. This does not make it any easier for any of us to feel being a part of one big Snipe family.

Here in Finland, we thought that this happened too often after our races and we wanted to do something with it. Clapa, our own Master of the Masters, came up with an idea that has been proven to work in the past. Simple, yet effective: raise the flag!

This is how it goes: after each regatta day, we raise a Snipe flag on one of the masts, signalling everyone to join in for the best and quickest after sail experience in the club. This great session includes fresh comments and tips from the winners of the day, best excuses from the runners up, reruns of those tight situations on the starting line and leeward mark, and of course some cold drinks. During the session we agree who takes the flag and brings in the drinks for the next day or weekend.

This has worked really well. This simple trick gets everyone together to share and enjoy real Snipe spirit and have Serious Fun. And you can imagine the faces among other classes...

And the flag? It is Clapa's souvenir from one of the international trips. Don't ask how he got it...

## 3. Motivating non frequent sailors to be in the race course (idea from Uruguay)

We call it the "Internal Sponsor Program". This means that every frequent Snipe Sailor has the year long responsibility to bring to the race course one specific not-too-frequent sailor.

He is meant to help the not-too-frequent sailor to put his boat in shape, transport it to the venue and tune it. Fleets can be almost doubled in this simple way without extraordinary effort. We think that this can help increase participation everywhere and also develop stronger bonds between our members.

## 4. Promotion of regional events other than major continental championships

We think that organizing interesting regional championships motivate the sailors to travel, meet new people and old friends, showing to the younger the fun and competitiveness of our class. For example, a new approach to make for more and much interesting regional championships was organized by Uruguay and Argentina this year, in the first ever joint qualifiers between the two countries.

We encourage you to think in new ways to motivate people travelling around.

## 5. To leverage local Snipe Communities using the free available tools of the Internet

Are you familiar with the internet groups or mailing lists? Now you can make your own mailing list free either in Yahoo!, Google or some other places. This is not something new and could sound almost pointless concerning promotion, but we have experienced that there is something weird about these mailing lists. Different from when you send an email to many people, we've found that these groups foster more fluent communications and they are a lot simpler to manage.

We count on everyone of you to make our class even stronger than we are today!

Kind regards,

**SCIRA Promotions Committee**

**Pedro Garra, Chairman--URU**

**Jiro Yamamoto--JPN**

**Kai Saarhelo--FIN**

**Zbigniew Rakocy--POL**

**Liz Crouch--GBR**

**Claudio Ciuffo--ITA**



Photo above: Finnish sailors "Raise the Flag"

# Snipefest:

## *the first ever joint qualifying series for Argentina and Uruguay*

The Snipefest (short of Snipe Festival) was conceived by the Argentinean and Uruguayan fleets with the objective of promoting the interchange among our members. We are convinced that sailing together helps both fleets grow stronger in their competitive level and the pride of belonging to an enjoyable class. It reinforces our motto, "Serious Sailing, Serious Fun"

The championship was devised in two stages: the first one in Punta del Este (URU) and the second one in San Nicolás (ARG). In order to make the venues more attractive for the top Snipe sailors, both stages are qualifying regattas for Argentina and Uruguay.

The Snipefest started in Punta del Este on the weekend of February 4th and 5th, organized by the Yacht Club Punta del Este. Although some Argentineans had trouble getting through the customs, the event was an unprecedented success with 7 boats from Argentina and 8 from Uruguay.

Argentina and Uruguay are facing these days a hard political conflict about an industrial development that is taking place in the Uruguayan side of the river that divide us. Despite that some feared that the problem with the Snipes getting into Uruguay was related to that conflict, the success of the event showed that the conflict has fortunately very little to do with the common people that live in our countries.

Three races were completed on the first day, under light breeze and drizzle. The Argentineans took the lead from the start, with Mollano/Cozzarin and Lewis/Montanaro as the winners for the first two races. As the clouds faded away and the breeze grew stronger, the Uruguayans Defazio/Medici came along winning the last race and leading the championship into the second and last day.

On Sunday, Defazio/Medici mastered the southerly 15 Kt conditions winning from kick start the two races of the day. Moyano/Cozzarín (ARG), Umpierre/Puricelli (URU) and Lewis/Montanaro (ARG) had a strong fight for the following top places, finishing 2nd, 3rd and 4th respectively with a difference of just 2 points between them.

In the women's category, the winners were Andrea and Mariana Foglia (URU), with Agusti/Maroglio (ARG) in second.

Both teams are already training for the Snipe Women's Worlds, which will be taking place in Punta del Este in November of this year.

After the regattas, Horacio García Pastori (Commodore of Yacht Club Punta del Este and past SCIRA Commodore) led a warm prize giving ceremony, congratulating both fleets for the organization of the Snipefest, and describing it as "very good for the competitive growth of

the sailors".

By the end of the weekend, the sailors and their families had a great time, enjoyed racing tough regattas, and left Punta del Este looking forward to the next stage of the SnipeFest in San Nicolás (Argentina), when both fleets will celebrate together the World Snipe Day on May 20th.

**Martín Dovat NS Uruguay**

**Pedro Garra Vice Commodore SCIRA**

### Results

Pos	Skipper	Crew	Country	Points
1	PABLO DEFAZIO	EDUARDO MEDICI	URU	4.25
2	JAVIER MOYANO	JULIO COZZARIN	ARG	14.75
3	PHILIPPE UMPIERRE	MARTIN PURICELI	URU	16.00
4	MARCOS LEWIS	LUCAS MONTANARO	ARG	16.75
5	PEDRO GARRA	JUAN REAL	URU	18.00
6	ROBERTO FABINI	RAFAEL LORIETO	URU	20.00
7	AGUSTIN ZABALUA	MARIANO ARROYO	ARG	22.00
8	ANDREA FOGLIA	MARIANA FOGLIA	URU	23.00
9	FEDERICO NORMAN	THOMAS ALVAREZ	ARG	23.00
10	JOSE LOVIGNE	GONZALO CACERES	ARG	39.00
11	MARTIN DOVAT	RODRIGO CESTAU	URU	42.00
12	SANTIAGO GARI	ADOLFO IDOYAGA	URU	43.00
13	MARIA TATO	PABLO PERDOMO	URU	46.00
14	LUCIANO JUAREZ	MAXIMILIANO JUAREZ	ARG	54.00
15	JUDITH AGUSTI	ZULMA MAROGLIO	ARG	58.00



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Great for after racing!  
Available in short and long sleeve  
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Colors: white, navy, red, light blue, stone  
Others colors available – ask!  
Price: short sleeve: \$35.00; long sleeve: \$40.00



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The target of our designers was to achieve an easier to set and all-round sail. The shape of the new jib derives from our previous AR2, but it has a slightly different geometry; it is wider, the exit angles are flatter, whilst the entries are slightly fuller. This makes the jib easier to trim and more "forgiving", asking less concentration from the helmsman on the upwind legs whilst the wider surface area gives a little more driving force downwind. These two factors help you to increase the overall performance during the race.

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[www.olisails.it](http://www.olisails.it)



# **Trials and Tribulations of an Amateur boat Builder**

## ***or How I rigged my own boat and ended up promoting the class.***

Smack, dab in the middle of the sailing season my new and very naked Persson hull was delivered at my doorstep. I had once made the mistake of showing up at Mader in Bavaria to collect my new FD a few hours early. The boat had been similarly naked but by lunch it was ready to go, packed on the trailer. So I thought: "Well I'm not a pro but a Snipe is a heck of a lot simpler than an FD; a week's worth of evenings should see it through!"

I discovered that I am an optimist and the Bavarians must be rigger-gods. So, most of the summer went by with me working evenings on the boat, with a large crowd of Junior Club sailors for spectators. You can just imagine the enthusiasm of eight to twelve year olds, especially the boys-the girls being smarter; even at that age-as piece after piece of ball bearing equipped Harken jewellery-Harken jewellery went on the boat. By the third week my enthusiasm was wearing thin and I was seriously contemplating pulling a "Tom Sawyer And Theand the Fence". I'm sure the kids would have paid me to have a go with the power tools on the pristine 30388, later christened "SuperD." Happily prudence

and perseverance restrained me. I may have given up a once in a life time windfall opportunity but at least everything's bolted on pretty much where it should be.

The kids fell in love with my boat. Almost a year later, they never fail to tell me what a cool boat SuperD is. Of course it is-but that's not the point. What I realized is that our little Snipes can still fascinate and capture the imagination of younger sailors. In the era of skiffs and permanently planing boats there's still something to be said for technical and tactical boats. Just look at the Olympic Classes. The Yngling's polars are very close to the Snipe's and the Star, well we all know that many great Star sailors enjoyed a spin or two in our little boat.

If I can manage it, next summer I think I'm going to arrange for one of our local hot shots to talk to the kids about the technical aspects of the Snipe-which to them looks so terribly complex. How and why you shift gears with the flexible rig and other good stuff... I don't think too many of them will start sailing Snipe any time soon (the national authorities sponsor other Junior classes here) but the seed will have been planted.

—Giovanni Galeotti, BEL

### 2006 SNIPE NORTH AMERICAN CHAMPIONSHIPS

#### GULL LAKE, MICHIGAN

Notice of Race  
August 18-20, 2006

**HOST CLUB:** GULL LAKE YACHT CLUB, 9725 W Gull Lake Dr, Richland, Michigan, USA (269)-629-9714 - facility includes beach w/ life guards, showers, snack bar, full service bar & food facilities- great for families! Gull lake is a beautiful crystal clear, deep water lake 4 x 1 miles in size.

**SCHEDULE:**

Practice Sailing	Thursday, Aug 17 3PM ET
Registration & Welcome:	Thursday, Aug 17, 7-9PM
Registration:	Friday Aug 18 : 830AM - 10:30AM
Skippers Meeting:	Friday Aug 18: 11:00 AM ET
Warning Signal 1 <sup>st</sup> Race:	Friday Aug: 18, 12:00 PM ET
Party/Dinner	Friday Aug 18: 6:00 PM ET
Warning Signal:	Saturday Aug 19 11:00 AM ET
Party/Dinner	Saturday Aug 19: 6:00 ET
Warning Signal:	Sunday Aug 20: 9:45 ET
(No Warning signal after 12:00pm)	

**ENTRY & ELIGIBILITY:** All International Snipe Class yachts are welcome. \$90 Entry Fee (Includes 2 Dinners/parties, 3 Breakfasts)

**PRIZES:** Awards will be given to the top 5 teams and top junior team.

Regatta will serve as U.S. Qualifier for '07 World Championship

**HOUSING:** Limited housing available (please contact the regatta chairman for availability.) Numerous hotels nearby the lake or Kalamazoo, Plainwell, or Battle Creek: Gull Lake Inn 269-731-4131, Fairfield Inn 269-344-8300, Clarion 269-385-3922, Plainwell Comfort Inn 269-685-9891. Camping at nearby Fort Custer State Park (269) 731-4200 ([www.kazoofun.com](http://www.kazoofun.com))

**REGATTA CONTACT:** Chad Coberly, 269-352-9569, [coblerly@yahoo.com](mailto:coblerly@yahoo.com)

**DIRECTIONS:** I94 to Exit 80 (Sprinkle Road) Near Kalamazoo, MI, take Sprinkle Road North to Right on Gull Road/M43 to Richland- Left at light on M43 to Right on East BC Ave to the Gull Lake Yacht/Country Club. GLYC.org or Gullakecc.org



# GardaSnipe Trophy 2005

On December 4<sup>th</sup>, the day of Saint Barbara, the protector of all sailors in Italy, a big party in perfect "serious fun" style was organized in Caldonazzo for the prize giving of both the GardaSnipe Trophy and the Fancazzisti cup. All participants to the GardaSnipe Trophy, including foreign sailors, have been invited to the party and all have received a prize with our traditional "long distance" reading of the whole ranking, helmsman and crew, starting from the last one!

The Fancazzisti Cup is the trophy of the biggest Italian snipe fleet - Velica Trentina; it includes all club regattas of the Associazione Velica sailed on weekends and on Wednesday afternoons and all main and district Snipe regattas.

The newly born formula of the GardaSnipe Trophy was thought out last year by a group of Snipe sailors sailing regularly on the Garda Lake and of the smaller alpine lakes of Caldonazzo and Ledro with the purpose to involve more local sailors in district activity and to make the sailing season longer. The result after the first edition has shown the potential in the area is high and all sailors, especially those who had some "respect" to attend the official district championship and national regattas have been involved in successful events. We have had an average participation of 24 boats to all regattas and the complete Trophy with 6 different regattas for a total of 26 races has gathered 91 boats coming not only from the district, but from other parts of Italy and from Germany, Belgium, Sweden, Poland, United Kingdom, Croatia and Brazil. This respectful result has been reached thanks to the efforts and to the work of many people and thanks also to the biggest event of the season, the German Open - European Cup Championship which has gathered 64 boats coming also from many foreign Countries.

The first regatta of the GardaSnipe Trophy was organized at the beginning of April on the Garda Lake in Castelletto di Brenzone, then we had other regattas on the lakes of Caldonazzo and Ledro and again on the shores of the Garda Lake ending



in Malcesine in late October with a wonderful two-days regatta sailed together with our "bigger sisters", the stars, with the pleasant for us participation of some foreign friends of

GardaSnipe.

Giuliano Dematté and Silvia Niccolini (junior crew) from the Associazione Velica Trentina of Caldonazzo have won the Trophy, 2<sup>nd</sup> place for the brothers Michele e Tommaso De Rosa of the Club Nautico Bogliasco, 3<sup>rd</sup> place for Roger Olivieri and Silvia Pederiva of the Circolo Nautico Brenzone, 4<sup>th</sup> Silvano Zuanelli and Alessandro Pallaoro of the Associazione Velica Trentina, 5<sup>th</sup> Alessandro Bellotti with his daughter Giorgia (junior crew) of the Associazione Velica Trentina.

The beginning of the new positive and contagious cooperation between Snipe sailors in the area has started after the opening of a mailing list group on Yahoo named "GardaSnipe" with the purpose to join and reach in a friendly and a bit informal way all sailors interested in our activity so to meet each other and become friends. At the moment it has involved almost 90% of the Snipe sailors of our

area. A new SCIRA representative for our district, new contacts with the Yacht Clubs traditionally near to the Snipe class, a self-made play-bill for the GardaSnipe trophy distributed locally directly from the sailors and the work of many volunteers helped to boost these new ideas and the friendship spirit. With the hope to involve more sailors, we have begun last January to write press releases for local newspapers and for national sailing web sites and magazines and we have received a very positive answer from the press with regular publications on the GardaSnipe activity also with photos and results. This has encouraged all our group of enthusiasts and at the end of the season the complete press release published has reached more than 100 pages! We hope that these efforts will bring us more sailors in the coming season. By now we can proudly assure that at local and district level the visibility of snipe activity has increased and it has obtained an attention never reached before. We hope now future events will encounter attention on a wider scale and interest at international level.

The 2006 Gardasnipe Trophy, which, of course, is open to all SCIRA members, will include the following regattas: opening regatta on **April 8-9 in Torri del Benaco** (Garda Lake), (remember: the week after, on April 15-17<sup>th</sup> in Sanremo there will be the South European Championship, we wait all sailors who would like to warm up in Italy on the way to Sanremo!), **June 9-11 Caldonazzo** (German Open Championship) **June 24-25 Malcesine** (Garda Lake) (National RL regatta), **July 1-2 Caldonazzo**, **July 15-16 Ledro**, **September 16-17 Riva del Garda**, **November 4-5 Malcesine**.

We would like to thank all participants for having attended the regattas of the Gardasnipe Trophy and we hope to see you all again this year together with other sailors from Italy and from abroad. Our motto is: "GardaSnipe, divertimento costruito insieme" (*GardaSnipe, fun built together*), so you all are invited and welcome to participate to the 2006 GardaSnipe Trophy!

ASSOCIAZIONE VELICA TRENINA	CIRCOLO NAUTICO BRENZONE	ASSOCIAZIONE VELA ALI DEL LEDRO	FRAGIA VELA MALCESINE	CIRCOLO VELA DESHANA	YACHTING CLUB TORRE
2-3 aprile Brenone (RE) - (RE) Regatta di Primavera www.velica-trentina.it	20-21-22 maggio Caldonazzo (TR) - (TR) Campionato German Open Europa Cup	18-19 giugno Caldonazzo (TR) - (TR) 55° Tricolore d'Oro www.caldonazzo.it	16-17 luglio Ledro (TN) - (TN) 1° Trofeo Cassa Rurale di Ledro www.cassa-rurale-ledro.it	24-25 settembre Brenone (RE) - (RE) Trofeo MareLago	29-30 ottobre Malcesine (TN) - (TN) Trofeo BestWind

Per informazioni: [gardasnipe@yahoo.com](mailto:gardasnipe@yahoo.com) | [www.gardasnipe.com](http://www.gardasnipe.com)

gardasnipe, divertimento costruito insieme



# 2006 Snipe Racing Calendar

## International Championships

Winter Circuit – Bacardi	April 5-8	Nassau, Bahamas
South American Championship	April 11-16	Villa Carlos Paz, ARG
South Europeans	April 14-16	SanRemo, Italy
European Masters Cup	April 29-May 1	Valencia, Spain
Yves LeBour – France*	April 29-May 1	LeHavre, France
Taca Octanorm	April 29-May 5	Rio de Janeiro, Brazil
Majsnipen**	May 6-7	Gothenburg, Sweden
WORLD SNIPE DAY	May 20	all around the world!
Wiibroe Cup**	June 3-6	Espergaerde, Denmark
East Brasilian Championship	June 30-July 2	Cabo Frio, Brazil
Central Am. & Caribbean Games	July 15-30	Cartagena, Colombia
Pre Pan Am Games	July 19-29	Rio de Janeiro, Brazil
Scandinavian Championship**	July 28-30	Pori, Finland
European Championship	July 31-Aug. 5	Pori, Finland
East European Championship	August 15-22	Moscow, Russia
North American Championship	August 18-20	Gull Lake, Michigan, USA
Polish Cup	September	Poznan, Poland
VM Snipen	September 2-3	Stavanger, Norway
Yves LeBour – Belgium*	September 23-24	Eau d'Heure, Belgium
Rio State Champs	Sep 23-Oct 1	Rio de Janeiro, Brazil
Vikingsnipen**	September 26-27	Oslo, Norway
Master Worlds	October 3-7	Nassau, Bahamas
Semana de Vela	October 12-15	Rio de Janeiro, Brazil
Western Hemisphere & Orient	October 22-27	Miami, Florida, USA
South American Games	Oct 28-Nov 9	Buenos Aires, Argentina
King's Cup	November 11-12	Nassau, Bahamas
Women's Worlds	November 19-26	Punta del Este, Uruguay

\* Yves LeBour Cup

\*\* Nordic Cup

## National Championships

Bahamas – Junior	May 21	Nassau, Bahamas
Russia	May 30-June 4	Moscow, Russia
Italy – Women's & Masters	June 3-4	Caldonazzo, Italy
Uruguay	June 6-7, 13-14	Montevideo, Uruguay
Bahamas	June 10-11	Nassau, Bahamas
Germany	June 9-11	Caldonazzo, Italy
Finland	June 16-18	Helsingfors, Finland
Norway	July 6-9	Oslo, Norway
Sweden	July 7-9	Motala, Sweden
USA	July 7-14	Erie, Pennsylvania
Canada	July 17-18	Guelph Lake, Canada
France	August 10-13	Claouey, France
Italy	August 23-26	Trieste, Italy
Belgium	August 26-27	Grevelingen, Netherlands
United Kingdom	August 26-28	Bridlington
Poland	September 1-3	Poznan, Poland
Uruguay – Women's	October 7-8, 12-13	Punta del Este, Uruguay
Paraguay	November 19 & 26	Asuncion, Paraguay
Argentina	December 8-10	Buenos Aires, Argentina



## 2006 Dues Paid

as of March 15, 2006

Country	Boats Paid	Members
Argentina	0	0
Bahamas	12	12
Belgium	0	0
Bermuda	3	2
Brazil	72	141
Canada	7	10
Chile	0	0
Colombia	0	0
Croatia	1	3
Cuba	0	0
Denmark	0	0
Finland	2	3
France	0	0
Germany	8	10
India	0	0
Italy	1	1
Japan	6	3
Mexico	1	4
Norway	6	6
Poland	0	0
Portugal	2	2
Puerto Rico	10	17
Russia	0	0
Spain	0	1
Sweden	2	2
United Kingdom	0	0
United States	295	372
Uruguay	0	1
<b>Total</b>	<b>436</b>	<b>591</b>



**SCIRA 75th Anniversary clothing with the official SCIRA 75th Anniversary logo.**

These items are available for order from the **SCIRA office and website - and at the European and Western Hemisphere Championships.**

Check the **SCIRA website!**  
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- Last 8 US-National Championships
- Last 10 Scandinavian Championships
- More than 200 National Championships - and many more to come

**News for 2005**

- Optimized hull design
- Now produced by Starmarine, Trieste, ITALY
- Danish quality and Advanced italian technology = very fast

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# Snipe sailors around Europe

SCIRA Finland and BSF, the oldest yacht club in Finland invite you to



## 29<sup>th</sup> Snipe European Championship

July 31-August 5, 2006

Pori Finland

+

## Open Nordic Championship

July 28-30, 2006

As a bonus, BSF will host just before Europeans traditional Nordic Championships, open for all Snipe sailors.

What a great opportunity to celebrate

150<sup>th</sup> Anniversary of hosting club.

Regatta web site: [www.snipe.fi/euro2006/](http://www.snipe.fi/euro2006/)

Regatta contact: [raceoffice@bsf.fi](mailto:raceoffice@bsf.fi)

## Junior Committee

A review of past work by the Junior Committee:

-- First, we circulated a survey about Junior Sailing in the Snipe Class. Broadly, the outcome told us that Junior sailing was not a priority within most national organisations. It also told us that the Snipe's chances as Junior Class were entirely precluded in the majority of European nations as the class did not have official Junior Status and therefore was not eligible for subsidised fleet building schemes, coaching, etc. As a response we felt promoting the Snipe as a Heritage Class in which the best sailing traditions are passed from one generation to the next might be the way to go.

At this point, the question must be: do we follow through on the Heritage Class concept (there have been articles to this effect printed in the class bulletin) by taking the matter to ISAF? Is there support for this in the class and do we have any contacts within ISAF we can work through?

The Junior committee proposes to create seminars for youth sailors in which expert sailors in the Class pass along their knowledge and stress the multidimensional (tactical/technical/physical) aspects of Snipe sailing. It would be nice if we could organize a few of these around the world and just see what comes out of it. This kind of activity is very local in nature and the committee can only promote and make sure the results are highly visible in order to encourage repeats.

We would like to create incentives for Junior participation in Continental and World Championship events.

Sincerely,

**Giovanni Galeotti**  
Chairman





## UK Winter Sailing Events

During the past couple of months some UK Snipe sailors have braved the weather to get some winter sailing in. A number of handicap events are held in the UK at the beginning of the year and these can be ideal opportunities to promote the class.

At the beginning of January Brian and Ian Gregory bought their boat out of hibernation to take part in the Bloody Mary Pursuit Race. This is a big event in the UK calendar and a Snipe was competing for the first time in many years. There were 215 boats entered for the event, but on the day only 170 boats actually took to the water. I guess some may have been put off by the forecast. The weather was not great, there was some snow the day before, it was very cold and the wind was virtually non-existent. Not great for either helm or crew sitting still for so long. Despite being blanketed by so many boats with their asymmetric spinnakers coming from behind, Brian and Ian put in a good performance and finished 79th.

A week later the London International Boat Show held its, now annual, pursuit race to promote dinghy sailing. Three years ago the show moved from central London (no water) to the docklands area to the east of London. Right outside the show is a large dock just perfect for holding a dinghy race (as well as mooring some very expensive yachts, a cruise ship and a royal navy frigate!) We were invited to send 2 teams and these were Mark Antonelli crewed by Liz Crouch and Richard Lambert crewed by Andrew Wibroe.

The weather was better than the previous week, this time there was some sunshine and some wind, it was a perfect day for sailing. Buildings surround the dock and the wind funnelled through the gaps. This made for some interesting sailing with some huge shifts of 180 degrees. However, it was fairly constant and after a couple of rounds you could read the shifts. Being a pursuit race on a short course it was actually difficult to work out what position you were in. The conditions did suit the Snipe quite well and not the spinnaker boats. At the end Mark / Liz finished in 5th and Richard / Andrew in 8th, from 45 starters.

The last of the winter events so far was the Hoo Freezer on 28/ 29 January, held on the river Medway in Kent. Saturday is the practice race before the race proper on the Sunday morning. This is a handicap race using average lap times to work out the winners. There was a heavy frost over night and the wind was a good force 5 to 6 – the right conditions for a freezer race! The course was set on a large section of the river, allowing some good long spinnaker legs. This is not so great for the Snipe though. The conditions took their toll on many of the competitors with only 31 or the 57 entries finishing. Both the Snipes competing finished the race with Richard Lambert / Andrew Wibroe in 13th and Ian and Brian Gregory in 15th.

The last winter event didn't take place on the water, but on the ski slopes. A group of 25 Snipe sailors and their families went to Italy for a weeks skiing. This was a complicated logistical exercise, as people flew out from 3 UK airports but it all went very well with everyone getting there OK. We all



got back more or less in one piece as well. The spirit of the Snipe was with us at all times, we embraced our new motto

**“Serious skiing, serious fun”!**

—Liz Crouch

photo on page 16: Mark Antonelli and Liz Crouch from above



**WE HELP TO WIN REGATTAS**

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# Treasurer's Report

## Executive Summary

SCIRA International continues to be in good, though not great, financial condition. We have \$22K in cash balances, and a clean balance sheet with normal prepaid assets and accrued liabilities. Operations were well managed in 2005, with revenues exceeding operating expenses before bonus by approximately \$2K. Holding cash reserves of \$22K against an annual operating expense budget of \$75-80K is fairly aggressive and provides very limited flexibility to pursue unbudgeted activities (eg, Olympics proposal in 2004) or react to significant unplanned shortfalls in revenues.

The separation of SCIRA International operations from Snipe US operations has been completed, such that One Design Management (the legal entity that employs our Executive Director Jerelyn Biehl and her staff Sherri Campbell) now focuses solely on the international aspects of SCIRA.

This annual report on the 2005 financial results of SCIRA International includes a Balance Sheet, which summarizes our assets and liabilities, and an Income Statement, which reflects our results of operations. The Income Statement shows operating expenses broken out between Program Expenses and Support Expenses. Program Expenses are those items that advance the goals and objectives of the organization, whereas Support Expenses are those items that are administrative in nature and do not directly benefit member programs. Our actual results for 2005 reflect a ratio of 76% Program and 24% Support. This is a reasonable allocation of costs, and much improved from the ratio of 63% Program and 37% Support in 2004.

## Operating Results

Total revenues of \$77K in 2005 were comparable to 2004 when revenues totaled \$76K. While total revenues were flat year over year, the story inside the total revenue line is somewhat mixed with respect to what it tells us about the health of SCIRA. Revenue from annual dues totaled \$56K, which is a decline of 5% from 2004 primarily related to Senior Dues falling by \$2K.

Other revenue sources that are leading indicators of Snipe activity were also down year over year. For example, revenue from Sail Royalties totaled \$7K, a decline of \$2K, and Merchandise Sales totaled \$1K, a decline of \$1K. On the positive side, Hull Number revenues totaled \$6K, an increase of \$1K.

Total revenues benefited from healthy increases in other revenue sources that came to \$5K, including advertising revenue and contributions of Membership Card stock. Specifically, revenue from Publication Advertising totaled \$3K, an increase of 80% or \$2K from 2004 due to an increase in the number of Bulletins published (four in 2005 vs. three in prior year) and greater revenue from Rulebook advertising. Other miscellaneous revenue totaled \$3K, compared to \$0 in 2004, as Cliff Browning contributed the Membership Card stock.

Looking at our operating expenses, they totaled \$77K which is a decrease of \$14K or 15% from 2004. However, we had two major nonrecurring items in 2004 contributing to a much higher expense run rate: the Olympic presentation for \$9K and the clean-up of old Accounts Receivable balances that drove bad debt expense to \$5K. Accordingly, when we normalize 2004 operating expenses by removing these two large nonrecurring items, the 2004 expense run rate of \$77K is comparable to 2005.

The largest operating expense is the Management Fee paid to One Design Management, as this entity employs our Executive Director Jerelyn Biehl and her staff Sherri Campbell. As SCIRA entered into the Management Agreement with One Design

		<b>Balance Sheets</b>	
		<b>December 31, 2005 and 2004</b>	
		<b>(Unaudited, in US\$'s)</b>	
		<b>2005</b>	<b>2004</b>
<b>Assets</b>			
	<b>Current Assets</b>		
	Cash	22,113	26,872
	Trade Accounts Receivable, Net of Credit Memos	-782	-886
	<b>Other Current Assets</b>		
	2005-2008 Rulebook Stock	3,640	0
	Prepaid Decals	1,547	674
	Prepaid Expenses	259	0
	Receivable from Snipe US	0	808
	Undeposited Funds	0	90
	<b>Total Other Current Assets</b>	<u>5,446</u>	<u>1,571</u>
	<b>Total Current Assets</b>	<u>26,777</u>	<u>27,557</u>
	<b>Fixed Assets</b>		
	Office Equipment	2,478	2,478
	Measurement Equipment	3,820	3,820
	Accumulated Depreciation	-6,298	-4,556
	<b>Total Fixed Assets</b>	<u>0</u>	<u>1,742</u>
	<b>Total Assets</b>	<u>26,777</u>	<u>29,299</u>
	<b>Liabilities and Equity</b>		
	<b>Liabilities</b>		
	<b>Current Liabilities</b>		
	Accrued expenses	2,993	1,247
	Accrued Payroll Taxes	0	4,268
	<b>Total Current Liabilities</b>	<u>2,993</u>	<u>5,515</u>
	<b>Total Liabilities</b>	<u>2,993</u>	<u>5,515</u>
	<b>Equity</b>		
	Retained Earnings	23,784	37,995
	Net Income (Loss)	0	-14,211
	<b>Total Equity</b>	<u>23,784</u>	<u>23,784</u>
	<b>Total Liabilities and Equity</b>	<u>26,777</u>	<u>29,299</u>



Management effective May 1, 2005, the individual line item expenses are not comparable year over year as both years include payroll, rent, etc. Rather, we need to compare the total of all management fees, payroll and benefits, rent, telephone, office supplies, and equipment rental to understand the impact of the new relationship. In 2005, the total of all these expenses was \$35K, which is a decrease of \$9K or 20% from the total in 2004.

Snipe Bulletin expenses (printing and postage) totaled \$18K, an increase of \$6K or 48% from the 2004 expense of \$12K. In 2004 there were three issues of the Bulletin, and in 2005 there were four issues, resulting in the increased costs.

Membership Card stock expense totaled \$4K compared to \$1K in 2004. In prior years we have purchased a multi-year supply of card stock and expensed this over several years. When we received the donation from Cliff Browning to purchase Membership Card stock in 2005, we expensed it all in one year as it is our goal to move the annual membership renewal and membership card issuance to an on-line activity in 2006.

Rent and office supplies decreased in total by \$5K as these items are included in the One Design Management fee that became effective May 1, 2005.

As a result of consistent revenues and well managed expenses, revenues exceeded operating expense before bonus by \$2K. In accordance with the terms of the management agreement, this excess of revenues over expenses is paid to One Design Management as a performance based bonus. Accordingly, the 2005 operating results include a bonus expense of \$2K. As a result, the Income Statement reflects breakeven results for the full year.

## Financial Position

Looking at the Balance Sheets, we finished 2005 with cash balances of \$22K, no long term liabilities and equity of \$24K. The Accounts Receivable balance is a negative \$1K due to credit memos issued to various countries for unused boat decals issued in the prior year. Prepaid items totaling \$5K arise in the normal course of operations. Fixed assets became fully depreciated during 2005. Accrued liabilities consist primarily of the Management Bonus payable to One Design Management.

\* \* \* \* \*

As we are a member based organization, it is my belief that SCIRA's financial condition should be fully transparent to every Snipe sailor. I hope that this financial report is informative, and that you will feel free to contact me at david.wanderer@gmail.com if you have any questions or comments.

Respectfully Submitted,

**David Odell**  
**SCIRA International Treasurer**

<b>Income Statement</b>		
<b>Years Ended December 31, 2005 and 2004</b>		
<b>(Unaudited, in US\$'s)</b>		
	<b>2005</b>	<b>2004</b>
<b>Revenues</b>		
<b>Dues</b>		
Senior	41,565	43,835
Junior	2,050	2,095
Decal	11,100	11,535
Fleet	1,005	940
<b>Total Dues Revenue</b>	<b>55,720</b>	<b>58,405</b>
<b>Sail Royalties</b>	6,725	8,610
<b>Hull Numbers</b>	6,450	5,350
<b>Merchandise Sales</b>	1,288	2,228
<b>Advertising</b>		
Snipe Bulletin	1,825	1,490
Rulebook	900	20
<b>Total Advertising Revenue</b>	<b>2,725</b>	<b>1,510</b>
<b>Shipping</b>	348	334
<b>Other: Contribution</b>	3,412	15
<b>Total Revenues</b>	<b>76,668</b>	<b>76,452</b>
<b>Operating Expenses</b>		
<b>Program Expenses</b>		
Management Fees	17,974	0
Payroll and Benefits	5,267	22,657
<b>Publications</b>		
Bulletin printing	9,362	7,182
Bulletin postage	9,082	5,296
Rulebook	2,161	2,537
<b>Total Publications</b>	<b>20,605</b>	<b>15,015</b>
<b>Travel and Meals</b>		
Executive Director	4,807	3,860
ISAF Representative	500	0
<b>Total Travel</b>	<b>5,307</b>	<b>3,860</b>
<b>Membership Card Stock</b>	4,409	1,292
<b>ISAF Fees</b>	2,408	2,827
<b>Merchandise Costs</b>	815	49
<b>Boat decals</b>	674	0
<b>Measurement stickers</b>	461	0
<b>Printing and Reproduction</b>	412	842
<b>Promotion</b>	135	567
<b>Dues and Subscriptions</b>	100	880
<b>Database software</b>	0	883
<b>Olympic Presentation</b>	0	8,571
<b>Total Program Expenses</b>	<b>58,567</b>	<b>57,443</b>
<b>Support Expenses</b>		
Management Fees	7,703	0
Payroll and Benefits	2,257	9,710
Rent	1,800	4,900
Depreciation	1,742	1,428
Shipping	1,353	1,730
Bank Service Charges	1,035	1,208
Postage and Delivery	845	663
Legal and Accounting	580	1,368
Bad Debt Expense	520	5,494
Telephone	181	3,143
Office Supplies	85	1,698
Equipment Rental	0	1,878
<b>Total Support Expenses</b>	<b>18,101</b>	<b>33,220</b>
<b>Total Expenses</b>	<b>76,668</b>	<b>90,663</b>
<b>Net Income (Loss)</b>	<b>0</b>	<b>-14,211</b>
n/m - not meaningful		



**2006**  
#1 Dead of Winter Regatta

**2005**  
2<sup>nd</sup> Worlds  
#1 Women's Nationals  
#1 Fleet 495 Champs  
#1 District 7  
#1 District 6  
#1 Florida Districts  
#1 Las Vegas Regatta  
2<sup>nd</sup> Colonial Cup

Contact our experts for the latest news on our Snipe program!

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