

# SNIPE EUROPEAN CHAMPIONSHIP

Vilamoura



2023



Capable  
Planet  
Clube Náutico



Vilamoura  
Sailing





# WHY

# PORTUGAL







# PORTUGAL IS THE 3rd MOST PEACEFUL COUNTRY IN THE WORLD ACCORDING THE 2020 GLOBAL PEACE INDEX

Forbes



# Weather Conditions

Distance to  
**Sailing Area**

**10**



MINUTES

Average  
**Wind**

**7 - 18**



KNOTS

Wind  
**Direction**

**N - NW**



PREVAILING

Wind  
**Statistics**

**212**

DAYS OF



FAIR WIND

Average  
**Waves**

**0.5 - 1.5**



METERS

Water  
**Temperature**

**22° C**



AVERAGE





WHY

VILAMOURA







"REALY NICE WEATHER!  
STRONG WIND AND WAVES  
REALY PERFECT!"

**Sime Fantela**  
470 Olympic  
Gold Medal

"GREAT SAILING CONDITIONS, ALL YEAR  
AROUND, AND THE ORGANIZATION  
SKILLS ARE UNIQUE"

**Robert Scheidt**  
Laser Olympic  
Champion





# RACE COURSES

**B**

**A**





# ACCESSIBLE TO EVERYONE

## **Faro International Airport**

20 minutes drive from Vilamoura Seville

## **International Airport**

2 hours drive from Vilamoura

## **Lisbon International Airport**

2.5 hours drive from Vilamoura

**240 €**

Paris – Faro – Paris

**153 €**

Frankfurt – Faro – Frankfurt

**207 €**

Dublin – Faro – Dublin

**147 €**

London – Faro – London

**160 €**

Amsterdam – Faro – Amsterdam



# VENUE MAP

- 1 Vilamoura Sailing Access
- 2 Race Office | Club House
- 3 Gym | Cross Fit Box
- 4 Changing rooms  
Showers | Toilets
- 5 Crane
- 6 Vilamoura Sailing office
- 7 Slipway
- 8 Signal Mast
- 9 Official Notice Board
- 10 Boat Park
- 11 Car and Trailer park
- 12
- 13 Restaurant | Bar
- 14
- EP Evacuation Point





# VILAMOURA MARINA FACILITIES

**10.000**  
**SQM AREA FOR**  
**BOAT PARKING**



WORLD SAILING  
GRADE EVENT

**2 MAJOR**  
**SLIPWAYS**

**MORE THAN**  
**800** WITH ALL  
**BERTHS** SAILING  
FACILITIES  
AVAILABLE

**ALL MARINA**  
**FACILITIES**  
**AVAILABLE**

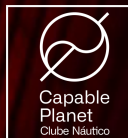
FUEL STATION, CRANES  
MAINTENANCE, SHOPS,  
ETC...







WE WILL PROVIDE  
DAILY CHILL OUT  
AND SOCIAL ACTIVITIES  
VIA OUR  
PARTNERS





WHY

US

?





**OUR TEAM  
HAS A VAST EXPERIENCE  
IN ORGANIZING  
SAILING EVENTS  
WORLDWIDE**



# OUR CREDENTIALS

OUR TRACK RECORD IS THE PROOF OF OUR CAPACITIES

## **CHARTER SERVICES**

SAILING BOATS AND COACH BOATS

## **SPONSORS RELATIONSHIP**

TO REACH THE NEEDED SPONSORS

## **EVENT ORGANIZATION**

PROVIDE ALL THE NEEDED SERVICES AND EQUIPMENT  
TO ASSURE THE SUCESS OF THE EVENT





Year	Event	Venue	Number of Sailors	Charter Service	Bid Preparation	Event Organization
2016	AFRICAN OPTIMIST CHAMPIONSHIP	Luanda   Angola	65	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2016	OPTIMIST WORLD CHAMPIONSHIP	Vilamoura   Portugal	292	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2018	SNIPER WORLD MASTERS	Vilamoura   Portugal	162	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2018	420 / 470 JUNIOR EUROPEAN CHAMPIONSHIP	Sesimbra   Portugal	590	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2019	420 WORLD CHAMPIONSHIP	Vilamoura   Portugal	360	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2020	LASER 4.7 EUROPEAN CHAMPIONSHIP	Vilamoura   Portugal	185	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2020	RSX EUROPEAN CHAMPIONSHIP & OLYMPIC QUALIFIER	Vilamoura   Portugal	120	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2021	470 WORLD CHAMPIONSHIP & OLYMPIC QUALIFIER	Vilamoura   Portugal	200	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2021	RSX EUROPEAN CHAMPIONSHIP	Vilamoura   Portugal	62	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2021	FINN EUROPEAN CHAMPIONSHIP	Vilamoura   Portugal	49	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2021	ILCA OLYMPIC QUALIFIER	Vilamoura   Portugal	228	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
2021	470 EUROPEAN CHAMPIONSHIP	Vilamoura   Portugal	162	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>



# KEY PERFORMANCE INDICATORS

WE DELIVER !



Nº OF NEWS IN COMMUNICATIONS MEANS\*



Nº OF CONTACTS FROM POTENTIAL PUBLIC (READERS, INTERNET USERES, TV SPECTATORS AND RADIO LISTENERS)



VALUE OF ADVERTISING MEANS BASED ON THE WEIGHTED COST OF EACH COMMUNICATION MEANS



TOTAL WEIGHTED AIRTIME IN COMMUNICATIONS MEANS

**470 WORLD CHAMPIONSHIP 2021**

**VILAMOURA . PORTUGAL**

Source :470 World Championship 2021 Communication Report; CISION; April 2021





# OUR OFFER

## RELEVANT FEES

- Entry fee : 400 €
- SNIPE Charter Service: in cooperation with manufacturers
- Rib Charter Service – VSR: from €175/ day

## ACCOMMODATION AND OTHER COSTS

- 5 Star Hotel: from 75€/night/person
- Apartments: from 40 €/night/person
- Transfer services: from 20€/pax
- Fuel cost : 1,5 €/Lt

## PROPOSED DATES

- May ( 8th to 13th )
- September ( 18th to 23rd)

## OTHER SERVICES

- Vilamoura Sailing Center
  - .SNIPE charter service available all year around
  - . Pre-event training available
  - . Pre-event regattas will be hosted
- GYM
- Bicycle rental
- Golf packages





**Nuno Reis**  
CEO | Founder



**Daniel Neves**  
CFO | Founder



**Ivo Ferreira**  
Vilamoura Sailing Manager



**Gonçalo Neves**  
Equipment & Logistic Manager



**Manuela Caçador**  
Finance



**Andreia Ventura**  
Media Manager



**Gabriela Santos**  
Race Office Manager



**Nino Shmueli**  
Principal Race Officer



**Miguel Amaral**  
International Race Officer



**Luis Verissimo**  
Race Officer



**Antonio Matta**  
IJ | Rules Advisor

# OUR TEAM







# VILAMOURA THE PRIVILEGED ***SAILING DESTINATION***